



SYMBIOSIS INSTITUTE OF MANAGEMENT STUDIES
(FOR DEFENCE PERSONNEL AND THEIR DEPENDENTS)



PLACEMENT CELL

**Annual Report:
2023-24**



The Placement Cell at SIMS is tirelessly dedicated throughout the year to creating diverse opportunities for students across various sectors. Its primary goal is to offer students a robust platform to showcase their skills and competencies, laying the foundation for successful careers.

Every year, the Placement Cell strives for continuous improvement, carefully analyzing its performance. This year, significant enhancements were implemented, resulting in better outcomes and surpassing our established benchmarks.

Through persistent efforts, the Placement Cell successfully onboarded over 25 new recruiters for both final placements and the summer internship program. This effort contributed to a remarkable season, marked by 78 Pre-Placement Offers and positive outcomes in the ongoing Summer Internship Program.

The Placement Cell is committed to elevating SIMS to greater heights, ensuring the institution produces star-studded SIMSsites for corporate partners. With a focus on enhancing placements and strengthening our brand within the Symbiosis family, the Placement Cell remains steadfast in its pursuit of excellence.



Placement Team

Ms Shweta Mehrotra

Head- Placements & Corporate Relations

Placement Coordinators

Amit Kiran Maity

Avneet Savanur

Luv Sharma

Megha Dhani

Nisha Mahato

Vaibhav Kumar Singh

INDEX

- Panel Discussion & Guest Sessions during Orientation Programme
- Corporate Engagement Activities
- Corporate Visits
- Final Placement and Summer Internship Drives
- Placement Cell - Other Activities

Placement Cell Events & Activities (June 2023 - March 2024)

Panel Discussion & Guest Sessions during Orientation Programme

As a contribution to the orientation programme of the junior batch 2023-25, the following sessions were organized -

1. Embarking on the transformative journey, the student managers got the privilege to absorb invaluable insights on **7th June 2023**, from visionary leader **Mr. Nitin Sethi**, who urged the quest for value addition, emphasizing that genuine success extends beyond knowledge acquisition to making a tangible impact in the business realm. Simultaneously, influence reinforces the notion that learning is continual, presenting numerous options and empowering us to navigate the ever-evolving business landscape.

Panel Members:

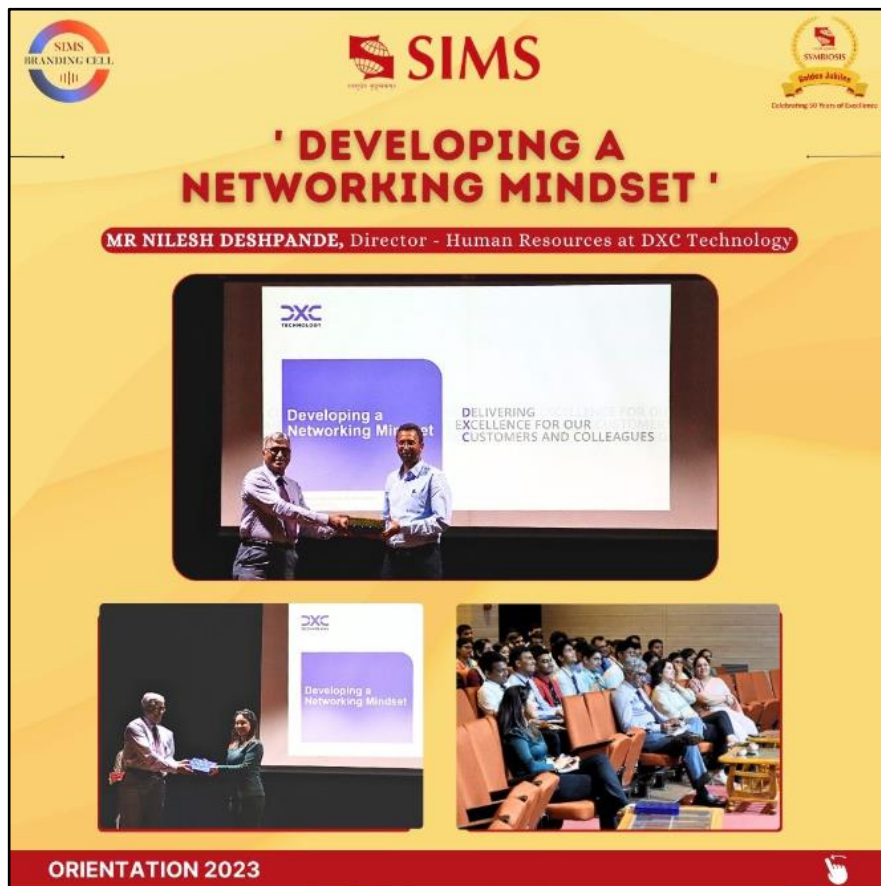
1. Nitin Sethi - Chief Executive Officer, Aon Consulting, India & South Asia



2. A compelling discussion on “**Developing a networking mindset**”, took place at the SIMS, Pune campus on **12th June 2023**, featuring leaders from **DXC Technologies**, exclusively curated for the incoming batch of 2023-25. The distinguished guest shared a forward-looking perspective on the pivotal role played by the integration of diverse verticals in propelling a company to global eminence. The discussion delved into cultivating genuine connections, emphasizing reliability, open communication, and integrity for aspiring professionals. Prioritizing quality relationships over quantity, attendees were prompted to build a strong professional network rooted in trust and mutual respect.

Panel Members:

Mr. Nilesh Deshpande - Director of Human Resources, DXC Technologies



Corporate Engagement Activities

Placement Cell acts as a bridge between corporates and students and strives to provide the students with as many opportunities for learning and growth as possible. Ensuring the smooth conduct of campus engagement programs like this also helps to improve relations with the Corporates.

1. On **12th July 2023**, the SIMS Placement Team welcomed the esteemed Infosys team consisting of **Mr. Shubh Kharbanda**, Principal Consultant, and **Mr. Samrat Dutta**, Senior Associate Lead - Talent Acquisition, marking the commencement of an insightful session and delved into various aspects pertinent to management graduates' roles in a technology-driven landscape.

The session's agenda was meticulously crafted, encompassing pivotal topics such as an overview of Infosys, a profound discussion on the **"Role of Management Graduates in a Technology Organization"** and the official launch of **Ingenious Ground Zero 2023**. With a primary focus on enlightening aspiring student managers, the discussion revolved around career prospects, challenges, and diverse job roles awaiting management graduates in technology-centric spheres.

Panel Members:

1. Mr. Shubh Kharbanda, Principal Consultant, Infosys Ltd.
2. Mr. Samrat Dutta, Senior Associate Lead - TA at Infosys



2. On **21st July 2023**, the engaging session hosted by the Placement Cell for the BNY Mellon team, captivated the audience with insightful discussions and valuable insights. **Dr. Sharyn Jones, Global Head of Talent Management**, led the charge alongside an esteemed panel comprising Malvika Singh, Head of Campus Recruitment, Harshal Saroliya, Associate Recruiter, and Prathamesh Mone, Senior Recruiter, VP-Campus Recruitment, India.

The agenda for this event was meticulously designed, centring around a Fireside Chat aiming to address critical aspects such as the expectations from MBA graduates, highlighting career opportunities, and shedding light on career progression for freshers within BNY Mellon. Furthermore, the session aimed to provide a comprehensive overview of the functioning of BNY Mellon as an organization.

Panel Members:

1. Dr. Sharyn Jones, Global Head of Talent Management
2. Malvika Singh, Head of Campus Recruitment
3. Harshal Saroliya, Associate Recruiter
4. Prathamesh Mone, Senior Recruiter, VP-Campus Recruitment, India



3. On **31st July 2023**, a compelling session focusing on the aspirations of MBA students and aligning with the imminent V-Guard Big Idea Business Plan Contest 2023. The esteemed team from V-Guard Industries Ltd., featuring Mr. John Mathew Sebastian as the keynote speaker alongside Ms. Nirupa Mary J. and Ms. Diya Thomas, offered invaluable insights. Mr. Sebastian's guidance focused on essential aspects for MBA students, emphasizing transformation, effective communication, aspirational goals, and moral values. Additionally, the event launched the "**V-Guard Big Idea Business Plan Contest 2023**" on the theme "**The hygienic, multi-tasking, intuitive kitchen**" aiming to nurture innovation and entrepreneurship among the student community.

The session included a personality test for students and engaging team activities, fostering collaborative problem-solving and leaving a positive impact on student groups. This event not only guided aspiring MBA students but also fostered creativity, entrepreneurship, and a collaborative learning environment.

Panel Members:

1. Mr. John Mathew Sebastian, D.G.M. & Head of Talent Acquisition & Employee Experience
2. Ms. Nirupa Mary J., Lead - Campus & University Relations
3. Ms. Diya Thomas, Management Trainee



4. On **23rd September 2023**, the insightful session on the topic “**The Future of Talent Acquisition**” took place with valuable insights from **Tuhina Singh**. The session was brimming with unparalleled guidance and strategies aimed at motivating and uplifting the next generation of managers, as we collectively embrace the path towards growth and achievement. The increasing role of Talent Acquisition in the compensation and pay parity grid, Collaboration with the HRBP Team to keep the candidates and employees first, Increased Significance of soft skills in Talent Acquisition, Recalibration of the pitch for every candidate, Collaboration with the Learning and Development Team, Use of AI in streamlining Talent Acquisition Processes, focus on Diversity Hiring, Skills First Hiring, Comparison of soft skills Vs Technical skills and Importance of internal mobility and upskilling.

Panel Members:

Tuhina Singh, Talent Acquisition Leader

MOSSADAMS

Campus Diaries
The Future of Talent Acquisition

SPEAKER: TUHINA SINGH
Senior Manager - Recruiting

Guest Lecture at
Symbiosis Institute of
Management Studies

Date: 23rd September 2023

Time: 10:30 a.m. onwards

THE FUTURE OF TALENT ACQUISITION

SYMBIOSIS INSTITUTE OF MANAGEMENT STUDIES
(FOR DEFENCE PERSONNEL AND THEIR DEPENDENTS)

SYMBIOSIS
Golden Jubilee
Celebrating 50 Years of Excellence

5. On **31st October 2023**, an engaging session that proved to be an enriching experience, serving as a reservoir of invaluable insights and strategic brilliance meticulously designed to inspire and uplift the aspirations of emerging managerial talent. Together, we embarked on a shared journey, hand in hand, with the collective goal of achieving growth and success through collaborative efforts. In her riveting address, **Sarah L. McAvoy** emphasized a pivotal theme: "**Corporate treasury and DEI at BNY Mellon.**" Ma'am further underscored that adversities and obstacles are integral components of the pathway to success, presenting us with invaluable opportunities to learn and advance more effectively.

Panel Members:

1. Sarah McAvoy, Corporate Treasurer
2. Sudipta Adhya, Country Head of Corporate Treasury & Global Head of Liquidity Reg Reporting and Analytics
3. Malvika Singh, Head of Campus Recruitment
4. Prathamesh Mone, Vice President, Campus Recruitment
5. Hrithik Bhatt, Campus Recruiter



6. On **23rd November 2023**, the session provided insight into the B2C Indian automotive space and the challenges faced by car buyers/owners. **Mr. Devam Malhotra** and **Mr. Karunakar Dubey** underscore the imperative for customers to be well-informed about their potential vehicle's condition, emphasising the pivotal role of their proprietary software, "Claruz". This advanced software conducts a thorough assessment, scrutinising over 3700 anomaly detection scenarios within the car, ensuring an accurate and comprehensive understanding of its overall health. The future of the global car industry appears to be shaped by a growing consumer base, increasing reliance on advanced technologies for vehicle assessments, and strategic expansions into urban centres to meet the evolving demands of the market.

Panel Members:

1. Karunakar Dubey, Founder
2. Devam Malhotra, Founder



7. On **25th January 2024**, **Mr. George Malanga**, Chief Credit Risk Officer at BNY Mellon, and his team for a highly enriching interactive session. Their generosity in sharing profound insights into contemporary financial roles has left an indelible mark, preparing our aspiring managers for the dynamic challenges of the professional world. Mr. Malanga's comprehensive overview of current trends, challenges, and opportunities in the financial sector has equipped us with a nuanced understanding, fostering a shared voyage of knowledge and inspiration for the future.

Panel Members:

1. George Malanga, Chief Credit Risk Officer
2. Manoj Basantia, Group Manager, Country Risk
3. Anupam Banerjee, Vice President II - Credit Risk
4. Sandeep Chavan, VP of Proof and Audit
5. Malvika Singh, Head of Campus Recruitment
6. Prathamesh Mone, Vice President - Campus Recruitment
7. Hritik Bhatt, Early Career Recruiter



Corporate Visits

To strengthen our ties with existing corporate partners and to bring new partners on board. A series of corporate visits took place during **June - September 2023**. Senior corporates from top companies across sectors visited SIMS. Naming a few- **Orient Electric, Wells Fargo, Apollo, Marsh, BNY Mellon, Verity Knowledge Solutions, Crisil, FIS, Make My Trip, Manipal Hospitals, Škoda Auto Volkswagen India Private Limited** and many more.

It was a historic moment for SIMS as for the first time **BLACKROCK**- The world's largest asset manager company based out of the U.S. joined hands for a corporate tie-up with SIMS.

Glimpses of Corporate Visit 2023- 24







Placement Grooming Sessions

On **29th July 2023**, the Placement Cell organized a comprehensive grooming session aimed at enhancing the skill sets of junior batch students. The primary focus of the session was to impart fundamental proficiency in Microsoft Excel and PowerPoint.

The Excel assessment covered basic formulas, sorting, pivot tables, chart creation, data validation, formatting, and VLOOKUP. The PowerPoint session focused on slide creation, multimedia integration, transitions, charts, master slides, and effective data presentation with hyperlinks.

Overall, these grooming sessions were designed to equip students with foundational skills crucial for effective data management and dynamic presentation abilities using Excel and PowerPoint, aligning them with industry requisites.



Final Placement and Summer Internship Drives

With immense delight, SIMS Pune concluded its final placements for the batch 2022-24. The students with diverse specializations, bagged opportunities in BFSI, IT/ITES, Consulting, Manufacturing and Logistics, FMCG, Healthcare, Edtech and many other sectors. Since its glorious three decades, SIMS Pune has been making a mark for its placements every year. The students are groomed in such a manner that they excel in the industry and Make a Difference. With the strong network of its alumni across continents, the institute builds an association with the legacy and the recruiters.

The institute believes in the holistic development of its students. With a wide range of pedagogies and campus-corporate relations, students develop the required skill sets per changing industry trends. This placement season, students got the opportunity in various domains across sectors such as consulting, data analytics, market research, financial services, HR business partners, and many more.

We express our sincere gratitude to all the legacy recruiters like Accenture, BNY Mellon, Apollo Global Management, Salesforce, Google, EY, Gartner, J.P. Morgan, DXC Technology, Bank of America, Infosys, WNS, and many more for the continued association, and we look forward to maintaining this relationship for the years ahead. We also take pride in onboarding first-time blue-chip companies like BlackRock, Coca-Cola, Expedia, Moss Adams, Wells Fargo, Crisil, Packfora, Publicis Sapient, MSCI, V-Guard, Reliance Brand Limited, EI, Hero Insurance Broking, Pramerica, Skoda Auto Volkswagen India and many more this year. Students are humbled to begin their journey with these world-known organizations. We thank all the alumni for trusting their alma mater in striking the mark with these corporates.

Glimpses of the placement drives





Placement Cell - Other Activities

On 3rd October 2023, Commencement of Placement Season 2023-24 was embarked with “Satyanarayan Puja” under the guardianship of Ms. Shweta Mehrotra, Head Placements.

Shri. Satyanarayan Puja was performed by the Director of SIMS, Brig. (Dr.) Rajiv Divekar and Mrs. Divekar offer our prayers for a successful placement season.

